

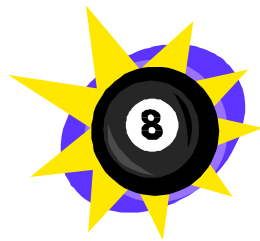
Independence and Objectivity



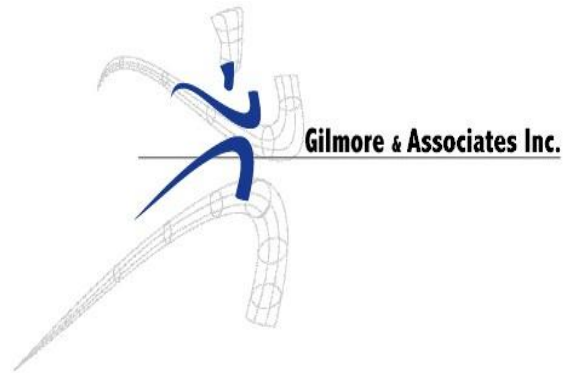
Current Concerns:

- + Demands for ERP from your organization
- + ERP risks
- + ERP Vendor Management
- + Resource acquisition
- + ERP Value Proposition
- + Organizational Change Management
- + RFP Process Support

Get out from behind the 8-ball!



We can help!



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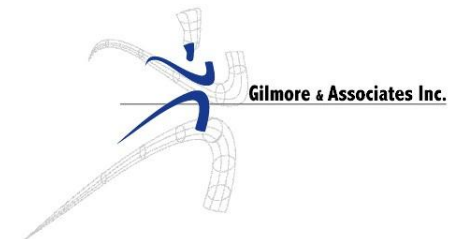
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Gilmore & Associates Inc.



ERP Services Information



Services Directory



Who We Are

Independent Calgary-based senior consultancy whose principals bring over 200 years of experience to solving significant IT problems applying best practices in project rescues, outsourcing, project quality assurance, ERP effectiveness, information architecture and IT management.

What We Do

RFP GENERATION AND RESPONSE EVALUATION

For an ERP, this is a time-consuming process that requires expertise and experience beyond the normal roles within the organization. Enumeration of the needs of an Enterprise, including the assessment of the validity of an ERP requires an engagement by an independent agency. The use of templates and experienced practitioners provides an effective and thorough procedure to accomplish this.

ORGANIZATIONAL CHANGE MANAGEMENT

Defines and implements a Change Charter that outlines the mission for the ERP System implementation, including goals, objectives, and critical success factors. This engagement sets the overall direction and implements the change processes that will address the human resource and organizational aspects of the ERP System implementation. It is focused on minimizing project risk, accelerating project benefits, and optimizing processes and structures.

VALUE PROPOSITION AND BENEFIT ANALYSIS

With ERP systems, companies are often provided with new capabilities that can be challenging to quantify. Operational confirmation of improved business processes will provide the tangible view of the investment opportunity, in 'real' dollar savings, through cost avoidance, cost reduction or some measure of economic value add.

BENEFIT REALIZATION

Whether it's a recent or mature ERP implementation, the organization needs to verify that the projected and promised benefits are attained and that the ERP investment achieves optimal exploitation and return on investment. Effective measurement requires the experience and impartiality to assess the as-is, as well as to define the steps needed to adjust the ongoing stewardship process to ensure that governance models remain tuned over time to maintain efficient and reliable operations.

PROJECT PLANNING

There is critical need for the organization embarking on ERP implementation, upgrade or extension, for independent project estimate. This ensures that all risks and factors are included, understood and accepted. It also ensures that the estimate is not coloured by the potential conflicting agendas of the ERP or implementation service vendors.

PROJECT QUALITY REVIEW

At key stages of an ERP implementation, an independent review is a necessity to ensure that the initiative is on track and to define any needed course correction to ensure both the management of risk, project budget and benefit

realization. In order to ensure minimum duration and disruption experienced and senior personnel who clearly understand the political and cultural ramifications of working within the organization perform this.

RESOURCE PLANNING AND PROCUREMENT

ERP resources are costly and specialized. Availability is constrained and getting the best value for the right price is difficult. In-house IT personnel and Purchasing Departments frequently lack the network and expertise to find, evaluate and cleanly engage / disengage ERP contract personnel.

I.T. ARCHITECTURE AND CAPABILITY

Possible realignment of the technical infrastructure to support an integrated system initiative can have an enormous impact on an organization's information technology strategy and enable significant improvement in the cost and capability of the IT department.

PROJECT COMMUNICATIONS

The quality and effectiveness of the communication between the project and the stakeholder groups is a significant contributing factor to project success or failure. In an ERP implementation, project communication refers to messages sent and received between the implementation project and the stakeholders.

